

FORBES & WALKER TEA BROKERS PVT LTD

# WEEKLY TEA MARKET REPORT

SALE NO

31

**12TH/13TH AUGUST 2025** 



#### **Overall Market**

	QTY (M/KGS)	DEMAND
Ex Estate	0.76	Good
High & Medium	0.73	Fair
Leafy	0.80	Fair
Semi Leafy	0.68	Fair
Tippy/Small Leaf	0.95	Fair
Premium Flowery	0.05	Fair
Off Grade	1.30	Less
Dust	0.48	Good
Total	5.77	Improved

## **ORDER OF SALE**

SALE NO: 31

12TH/13TH AUGUST 2025

FX-I	CT/	\TE

Mercantile Produce Brokers (Pvt) Ltd

Bartleet Produce Marketing (Pvt) Ltd

Eastern Brokers Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

John Keells PLC

Ceylon Tea Brokers PLC

Lanka Commodity Brokers Ltd

Asia Siyaka Commodities PLC

# LG LARGE LEAF LG SMALL LEAF/BOP1A/ PREMIUM

Forbes & Walker Tea Brokers (Pvt) Ltd

Mercantile Produce Brokers (Pvt) Ltd

Eastern Brokers Ltd

Asia Siyaka Commodities PLC

Lanka Commodity Brokers Ltd

John Keells PLC

Bartleet Produce Marketing (Pvt) Ltd

Ceylon Tea Brokers PLC

# HIGH & MEDIUM/OFF GRADE /DUST

Asia Siyaka Commodities PLC

Mercantile Produce Brokers (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Bartleet Produce Marketing (Pvt) Ltd

Lanka Commodity Brokers Ltd

Ceylon Tea Brokers PLC

Eastern Brokers Ltd

John Keells PLC

### **AUCTION DETAILS**

# AT THIS WEEK'S SALE 11,627 LOTS TOTALLING 5,775,708 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:

	LOTS	QUANTITY
Ex Estate	792	765,268
Main Sale - High & Medium	1,677	728,132
Low Grown - Leafy	2,051	805,740
Low Grown - Semi Leafy	1,594	683,161
Low Grown - Tippy	2,031	952,653
Premium Flowery	399	52,748
Off Grades	2,515	1,302,598
Dust	568	485,408
Total	11,627	5,775,708
Re - Prints	852	455,915

#### SETTLEMENT DATES

15/08/2025 19/08/2025 20/08/2025

10% Payment

Buyers Prompt

Sellers Prompt

# Quality

Similar to last.

#### **COMMENTS**

Auction offerings totalled 6 M/Kgs. There was improved demand for most varieties of tea.

Ex-Estate teas totalling 0.8 M/Kgs was sold this week in an outcry Action commencing at 8.30 a.m. at the second floor auditorium of the Ceylon Chamber of Commerce.

Improved demand and a firm to dearer trend in prices for most teas on offer.

Best Western BOP's- A few select invoices were firm and Rs. 20-40 per kg dearer, whilst the others were mostly firm. Corresponding BOPF - Select invoices gained by Rs. 20-40 per kg and substantially more following special inquiry, whilst the others were firm to dearer to a lesser extent. In the Below Best category, a range of BOP invoices gained up to Rs. 50 per kg and more, whilst the others were irregular. Corresponding BOPF's a selection of improved teas gained by Rs. 50-100 per kg and more following special inquiry, whilst the others were irregular. BOP's at the lower end of the market were generally firm up to Rs. 50 per kg dearer, whilst the corresponding BOPF's were firm and Rs. 20-40 per kg dearer. Uda Pussellawa BOP's Rs. 20-40 per kg dearer, whilst the BOPF's were firm and tended dearer. Uva's - Seasonal teas continued to sell well with prices of BOP and BOPF ranging between Rs. 2500-3600 per kg and Rs. 2250-2550 per kg respectively. Other non-seasonal teas gained up to Rs. 100 per kg.

CTC's - BP1's hardly any offerings. PF1's sold around last.

Improved demand from the continent Japan and China for the better liquoring teas, whilst shippers to the CIS and Middle East continued to be active on wider cross section of teas.

Low Growns totalled approximately 2.4 M/Kgs, with the Leafy, Semi-Leafy, Tippy and Premium categories experienced fair demand.

In the Leafy and Semi-Leafy catalogues, Well-made BOP1's were firm, whilst Below Best together with the bolder varieties were easier. Teas at the bottom maintained. Select Best and Best OP1's were easier, whilst the balance were irregular following quality. Well-made OPA / OP's were firm, whilst the balance sold around last levels. Select Best and Best PEK's along with the mixed/open varieties appreciated, whilst the balance were fully firm. PEK1's, in general appreciated.

In the Tippy catalogue, Select Best FBOP's were firm to easier, whilst the Best together with Below Best were firm. Balance were easier. However, selection of bolder varieties appreciated. FF1's, in general were firm.

In the Premium catalogue, Very Tippy Teas were firm to easier, whilst the Best and Below Best sold at last levels. Balance were irregular following quality.

# **World Tea News**

# Matcha shortage push prices up

Record temperatures in Japan have curbed matcha green tea production this year, straining supplies and driving prices to all-time highs amid booming global demand for the trendy beverage.

The Kyoto region, which accounts for about a quarter of Japan's production of tencha — the stemmed leaves dried and ground into matcha — was hit by severe heat waves last summer during Japan's hottest year on record, which led to weak yields in the recent April-May harvest.

Global demand for matcha has surged in recent years, driven by millennials and Gen Z buyers seeking healthier choices, with hip cafes globally offering matcha lattes, smoothies, and desserts. The finely ground tea is prized as an antioxidant and for higher caffeine content than other green teas.

Japan produced 5,336 tons of tencha in 2024, a nearly 2.7-fold increase from 10 years earlier. Japan's green tea exports, including matcha, rose 25 per cent by value to ¥36.4 billion (RM1 billion) in 2024, driven largely by growing demand for powdered teas such as matcha.

By volume, Japan's green tea exports rose 16 per cent. Tencha prices have climbed to record highs, with a May auction in Kyoto fetching ¥8,235 per kg, a 170 per cent increase from a year earlier and well above the previous record of ¥4,862 set in 2016.

Source: Malay mail (Extracts), Courtesy: Tea Exporters' Association Sri Lanka



#### **CROP AND WEATHER**

#### FOR THE PERIOD 05 - 12 August 2025

#### Western/Nuwara Eliya Regions



The Western Region reported rain throughout the week, whilst the Nuwara Eliya Region reported bright weather. The Department of Meteorology expects rain in the Western and Nuwara Eliya regions in the week ahead.

#### Uva/Udapussellawa Regions



Bright weather and occasional showers were reported in both regions throughout the week. According to the Department of Meteorology showers are expected in the Uva and Uda Pussellawa regions in the week ahead.

#### **Low Growns**



The Low Grown Region reported bright weather throughout the week. Rain is expected in the Low Grown Region in the week ahead according to the Department of Meteorology.

### Crop

The Nuwara Eliya, Uva and Uda Pussellawa regions maintained the crop intake, whilst the Western and Low Grown regions reported a decrease.



#### HIGH GROWN TEAS



**BOP** 

Best Western's - A few select invoices were firm and Rs. 20-40 per kg dearer, whilst the others were mostly firm. In the Below Best category, a range of invoices gained up to Rs. 50 per kg and more, whilst the others were irregular. Teas at the lower end of the market were generally firm up to Rs. 50 per kg dearer. Nuwara Eliya's were irregular. Uda Pussellawa's were firm Rs. 20-40 per kg dearer. Uva's - Seasonal teas continued to sell well with prices ranging from Rs. 2,500-3,600 per kg, whilst the other non-seasonal types with reasonable brightness appreciated by up to Rs. 100 per kg.

**BOPF** 

Best Western's - Select invoices gained by Rs. 20-40 per kg and substantially more following special inquiry, whilst the others were firm to dearer to a lesser extent. In the Below Best category, a selection of improved teas gained by Rs. 50-100 per kg and more following special inquiry, whilst the others were irregular. Teas at the lower end were firm and Rs. 20-40 per kg dearer. Nuwara Eliya's were irregular. Uda Pussellawa's were firm and dearer. Uva's - Seasonal teas, a majority of the invoices sold between Rs. 2,200-2,550 per kg, whilst the other non-seasonal types gained up to Rs. 100 per kg.

OP/OPA

Well-made varieties were firm to easier by Rs. 20 per kg, whilst the others and poorer sorts were firm to dearer by Rs. 20 per kg.

PEKOE/PEKOE1

Flavoury PEK's were easier by Rs. 20-40 per kg, whilst the Orthodox Leafy PEK's were dearer by Rs. 30-50 per kg and more at times. Best PEK1's were dearer by Rs. 40-60 per kg. Teas at the lower end were firm to easier by Rs. 20 per kg. Few Best Rotovane PEK's gained by Rs. 50 per kg, whilst the others sold at last levels. Below Best and poorer sorts were irregular but were dearer.

FBOP/FBOPF1

Flavoury FBOP/FBOPF1's were discounted and mostly unsold, whilst the poorer sorts were easier by Rs. 20-40 per kg. Better Orthodox FBOP/FBOPF1's appreciated by Rs. 40-60 per kg, whilst the others and teas at the lower end held firm.

QUOTATIONS LKR	ВС	OP	ВО	PF	PEKOE	/FBOP	0	Р
SALE DTE	04/05	12/13	04/05	12/13	04/05	12/13	04/05	12/13
SALE DIE	Aug	Aug	Aug	Aug	Aug	Aug	Aug	Aug
Best Westerns	1140-1400	1240 - 1400	1220-1440	1280 - 1550	1180-1550	1260 - 1600	1100	N/A
Below Best Westerns	1040-1100	1100 - 1220	1140-1200	1180 - 1260	1020-1120	1060 - 1200	940-1040	1000 - 1040
Plainer Westerns	900-1020	980 - 1080	1000-1120	1040 - 1160	890-980	<b>850</b> - <b>1000</b>	880-930	920 - 980
Nuwara Eliyas	N/A	1220 -	1200-1220	1200 - 1220	820-1120	810 - 980	960	960 -
Brighter Udapussellawas	N/A	1000 -	1000-1020	1080 - 1140	1160-1340	1300 - 1440	980-1060	960 - 1160
Other Udapussellawas	N/A	880 - 920	850 - 900	860 - 900	870-1120	870 - 1180	750-960	940 -
Best Uvas	2150-3700	2500 - <mark>3600</mark>	2250-2600	2250 - 2550	1280-1600	1320 - 1700	1020-1180	1020 - 1180
Other Uvas	1020-1150	1100 - 1300	1060-1180	1200 - 1300	830-1260	<b>790</b> - 1300	750-1000	840 - <b>1000</b>

# **MEDIUM GROWN TEAS**



**BOP** Gained by Rs. 50 per kg and more.

**BOPF** Better sorts were firm and tended marginally dearer, whilst the others were firm.

**OP/OPA** Well-made teas were firm to dearer by Rs. 20-40 per kg, whilst the others and poorer sorts appreciated by Rs. 20 per

kg.

PEKOE/PEKOE1 Best PEK's were dearer by Rs. 20-40 per kg and more at times. PEK1's gained by Rs. 30-50 per kg, whilst the Below

Best and others were irregularly dearer.

FBOP/FBOPF1 Few Select Best FBOP/FBOPF1's were substantially dearer, whilst the others were firm to dearer by Rs. 20-40 per kg.

Teas at the lower end were easier by Rs. 20-30 per kg.

QUOTATIONS LKR	ВС	)P	ВО	PF	PEKOE	/FBOP	0	P
SALE DTE	04/05	12/13	04/05	12/13	04/05	12/13	04/05	12/13
SALE DIE	Aug	Aug	Aug	Aug	Aug	Aug	Aug	Aug
Good Mediums	1220-1700	1320 - 1750	1100-1200	<b>1040</b> - 1160	1340-2100	1440 - 2400	1100-1280	1120 - 1380
Other Mediums	830-1100	820 - 1180	840 - 980	850 - <mark>960</mark>	890-1320	870 - 1420	760-1080	760 - 1100

# **UNORTHODOX / CTC TEAS**

HIGH GROWN BP1s - Hardly any offering. PF1s - A few select invoices sold around last, whilst the others were irregular.

**MEDIUM GROWN** BP1s - Irregular. PF1s - Select Best were firm, whilst the others were irregular following quality.

 $\label{lower} LOW\ GROWN \hspace{1cm} \text{BP1s-Firm. PF1s-Firm to tended dearer.}$ 

QUOTATIONS LKR	BP	1	PF1		
SALE DTE	04/05	12/13	04/05	12/13	
	Aug	Aug	Aug	Aug	
High Grown	N/A	N/A	920-1180	920 - 1160	
Medium Grown	N/A	N/A	960-1160	940 - 1180	
Low Grown	1220-1260	1300 - 1360	1120-1440	1200 - 1460	

#### **OFF GRADES**

Incline from last week

Decline from last week

Static Market

FGS1/FGS Teas in the Best category which commenced firm to dearer, gained by Rs. 40 per kg and more as the sale progressed.

Improved Below Best varieties were firm, whilst the others declined Rs. 20- 40 per kg. Teas at the lower end of the market were firm to selectively dearer. Low Growns- Best varieties were firm. Below Best varieties were irregular,

whilst the poorer sorts were lower. CTC- In general, were irregularly lower.

**BROKENS**Reducer varieties together with the clean leaf sorts in the Best category were firm to selectively dearer, whilst the

others were lower by Rs. 20- 40 per kg. Teas at the bottom end of the market declined by Rs. 30-40 per kg.

BOP1A Main Grade reducer varieties in the Best category were selectively dearer, whilst the balance eased by Rs. 20-30 per kg. Below Best varieties commenced easier by Rs. 20-40 per kg and declined further as the sale progressed. Poorer

sorts declined by Rs. 20-30 per kg, whilst select invoices maintained last weeks' closing levels.

**QUOTATIONS LKR** HIGH **MEDIUM** LOW 04/05 12/13 04/05 12/13 04/05 12/13 **SALE DTE** Aug Aug Aug Aug Aug Aug Better Fannings (Orthodox) 770-1260 **750 - 1260** 760-860 760 - 900 770-940 750 - 870 880 770-1220 770 - - 1300 Better Fannings (CTC) N/A N/A N/A Other Fannings (Orthodox) 680-760 600 - 740 570-750 **540 - 750** 590-760 520 - 740 700-730 680 - 700 570 - 710 Other Fannings (CTC) N/A N/A 610-730 **Good Brokens** 780-1000 760 - 980 790-1080 760 - 1320 790-1220 770 - 1280 Other Brokens 690-770 600 - 750 660-780 560 - 750 600-780 560 - 760 Better BOP1As **800** - 1480 800-920 790 - **890** 800-940 800 - 1180 820-1420 Other BOP1As 710 - **770 700** - 780 650 - 780 720-790 730-790 680-800

#### **DUSTS**

DUST1 Select Best Dust1's were firm on last weeks price levels. Best varieties appreciated by Rs. 60-80 per kg. The cleaner

Below Best varieties appreciated substantially by Rs. 80-100 per kg, whilst the others together with the poorer sorts were firm to dearer by Rs. 20-40 per kg. A few selected invoices on the Low Grown Best variety, were substantially dearer due to special inquiry, whilst the others were dearer by Rs. 40-60 per kg. The Below Best varieties were firm, whilst the poorer sorts were firm to easier by Rs. 20-40 per kg. High and Medium Grown CTC's together with the Low

Grown CTC's were firm to dearer Rs. 20-40 per kg.

**DUST** Clean leaf secondaries were dearer by Rs. 40 per kg, whilst the poorer sorts declined by Rs. 20 per kg. The Low Grown

Best varieties together with the poorer sorts remained firm.

QUOTATIONS LKR	HIG	Н	MEDIUM		LOW	
SALE DTE	04/05	12/13	04/05	12/13	04/05	12/13
SALE DIE	Aug	Aug	Aug	Aug	Aug	Aug
Better Primary Dust (Orthodox)	1160-1650	1220 - <mark>1650</mark>	1040-1200	1060 - 1260	1000-1140	<b>1000 - 1500</b>
Better Primary Dust (CTC) P. Dust	1060-1160	1060 - 1160	1080-1180	1080 - 1180	1100-1360	<b>1100</b> - <b>1400</b>
Below Best Primary Dust (Orthodox)	960-1140	950 - 1200	840-1020	850 - 1040	810-980	810 - 980
Other Primary Dust (CTC) P. Dust	940-1040	<b>880</b> - 1040	780-1060	1000 - 1060	940-1080	<b>740</b> - 1080
Other Primary Dust (Orthodox)	800-950	<b>650</b> - 940	690-830	<b>570</b> - 840	760-800	<b>550</b> - 800
Better Secondary Dust	940-1020	940 - 1060	N/A	800 - 850	1000-1160	960 - 1300
Other Secondary Dust	610-920	<b>590</b> - 920	580-770	580 - 780	560-980	500 - 940

# LOW GROWN TEAS



FBOP/FBOP1 Select Best FBOP's were firm to easier, whilst the Best together with Below Best varieties firm to dearer. Balance

eased. However, selection of bolder varieties appreciated, whilst the balance sold at last levels. FBOP1's were fully

firm.

BOP In general, were firm.

BOP1 Well-made BOP1's were firm, whilst the Below Best together with the bolder varieties were lower. Teas at the bottom

maintained.

**OP1** Well-made OP1's were easier, whilst the balance were irregular following quality.

**OP** Well-made OP's were firm, whilst the cleaner Below Best and shorter varieties were irregular. The balance sold

around last levels.

**OPA** High-priced OPA's were firm, whilst the balance sold at last levels.

PEKOE Select Best & Best PEK's along with the mixed/open varieties appreciated, whilst the teas at the bottom were fully

firm. PEK1's in general appreciated.

**BOPF**'s were firm on last.

FBOPF/FBOPF1 Very Tippy Teas were firm to easier, whilst the Best and Below Best were firm on last. Balance were irregular

following quality. FF1's in general firm.

QUOTATIONS LKR	SELECT	T BEST	BE	ST	BELOV	/ BEST	ОТН	IERS
SALE DTE	04/05	12/13	04/05	12/13	04/05	12/13	04/05	12/13
JALE DIE	Aug	Aug	Aug	Aug	Aug	Aug	Aug	Aug
FBOP 1	1800-1900	1800 - 1900	1400-1500	1400 - 1500	1250-1300	1250 - 1300	1000-1100	1000 - 1100
FBOP	1900-2350	1900 - 2300	1500-1600	1500 - 1600	1250-1300	1250 - 1300	1000-1100	1000 - 1100
BOP 1	2400-3000	2400 - 2900	1850-2350	1850 - 2350	1100-1400	1100 - 1400	850-1080	850 - 1080
ВОР	1800-2100	1900 - 2200	1350-1400	1900 - 1450	1150-1300	1200 - 1300	950-1000	950 - 1000
BOPF	1350-1450	1400 - 1500	900-1000	950 - 1050	850-900	850 - 900	800-850	800 - 850
FBOPF (TIPPY)/FBOPF SP	4200-5200	4200 - 5200	3350-3900	3400 - 3900	2400-3000	2450 - 3000	1000	1000 -
FBOPF 1	1600-1700	1600 - 1700	1450-1500	1450 - 1500	1280-1380	1280 - 1380	950-1050	950 - 1050
FBOPF	1800-1850	1750 - 1800	1400-1500	1400 - 1500	1100-1200	1100 - 1200	900-950	900 - 950
OP 1	2650-3200	<b>2550</b> - 3200	2350-2600	2250 - 2500	1400-2250	1300 - 2150	900-1380	900 - 1280
ОР	1480-1600	1480 - 1800	1380-1460	1340 - 1460	1200-1360	1180 - 1320	860-1180	860 - <b>1160</b>
ОРА	1440-1750	1440 - 1950	1240-1420	1240 - 1420	1140-1200	1140 - 1200	850-1120	850 - 1120
РЕКОЕ	1550-2550	<b>1550</b> - 2600	1400-1500	1440 - 1500	1100-1380	1200 - 1420	820-1080	850 - 1180
PEK 1	1750-2450	<b>1750</b> - 2850	1550-1700	1600 - 1700	1240-1480	1300 - 1550	900-1220	900 - 1280

# **TOP PRICE**

W	ESTERN MEDIUM		
Ancoombra	ВОР		1750
Dartry Valley	ВОР	@	1600
Harangalla	ВОР	@	1550
Uplands	BOPSp		1500
Dartry Valley	BOPF/BOPFSp	@	1220
Harangalla	BOP1	@	2150
Craighead	FBOP/FBOP1	@	2400
Doombagastalawa	FBOP/FBOP1	@	2100
Harangalla	FBOP/FBOP1	@	1950
New Rothschild	FBOP/FBOP1		1950
Harangalla	FBOPF/FBOPF1	@	1650
Ancoombra	FBOPF/FBOPF1	Č	1650
Hatale	FBOPF/FBOPF1		1650
Dartry Valley	FBOPF/FBOPF1	@	1600
Greenwood	OP/OPA	e e	1400
Craighead	OP1	@	1850
Greenwood	PEK/PEK1	w	1950
Greenwood	WESTERN HIGH		1930
Inverness	BOP		1460
	ВОР	<b>@</b>	1400
Wanarajah		@	
Ingestre	BOP	@	1380
Bearwell	BOPSp	@	1550
Alton	BOPF/BOPFSp	@	1550
Inverness	BOP1		1500
Kirkoswald	FBOP/FBOP1	@	1700
Bambrakelly	FBOPF/FBOPF1		1420
Craig Hill	OP/OPA		1080
Torrington	OP/OPA	@	1060
Cymru	OP/OPA		1060
Kirkoswald	OP/OPA		1060
Venture	OP/OPA		1060
Venture	OP1		1300
Frotoft Super	PEK/PEK1		1800
ا	NUWARA ELIYAS		
Lovers Leap	ВОР		1220
Lovers Leap	BOPF/BOPFSp		1220
Mahagastotte	BOPF/BOPFSp	@	1200
Court Lodge	FBOP/FBOP1		820
Court Lodge	OP/OPA	@	960
Kenmare	OP/OPA	@	960
Court Lodge	PEK/PEK1		1200
U	DAPUSSELLAWAS		
Mooloya	ВОР		1000
Gampaha	BOPSp		1280
Maha Uva	BOPSp	@	1260
Luckyland	BOPF/BOPFSp		1180
Maha Uva	BOP1	@	900

	UDAPUSSELLAWAS	S	
Delmar	FBOP/FBOP1	@	1320
Delmar	FBOPF/FBOPF1	@	1460
Maha Uva	OP/OPA	@	1160
Gampaha	OP/OPA		1160
Delmar	OP/OPA	@	1140
Maha Uva	OP1	@	1340
Delmar	OP1	@	1340
Gonapitiya	PEK/PEK1		1700
Delmar	PEK/PEK1		1700
Blairlomond	PEK/PEK1	@	1600
Maha Uva	PEK/PEK1	@	1600
	LOW GROWNS		
Elaine Super	ВОР		2750
New Spring View	BOPSp		2450
Kings Bru	BOPF		1850
Rajjuruwatta Super	BOPFSp		2250
Sithaka	FBOP		2650
Sithaka	FBOP1		2000
Kiruwanaganga	FBOP1	@	1900
New Laksakanda	FBOPF		1900
Woodland Grand	FBOPF1		1850
New Kolonne Kithulgala	FBOPF1	@	1750
Lakvinka	FBOPF1		1750
Kolonna Super	FBOPF1	@	1700
Pothotuwa	FBOPF1	@	1700
Gunawardana	FBOPF1	@	1700
Bogoda Group	FBOPF1		1700
Berubeula	FBOPF1		1700
Makandura	FBOPF1		1700
Hidellana	FBOPF1		1700
Sithaka	FBOPF1		1700
Sunrise	FBOPF1		1700
Dampahala	FBOPF1		1700
Pothotuwa	BOP1	@	2900
Susantha	OP1		3200
Pothotuwa	OP1	@	2600
Kolonna Super	OP1	@	2400
Kiruwanaganga	OP1		2400
Galatara	OP1		2400
Miriswatta	OP		1800
Liyonta	OPA		1950
Miriswatta	OPA		1950
Liyonta	PEK		2600
Liyonta	PEK1		2850

	UVA MEDIUM		
ST.James	ВОР	@	2750
Halpewatta Uva	BOPSp	@	1650
Demodera 'S'	BOPSp	@	1420
ST.James	BOPF/BOPFSp	@	2500
Demodera'S'	BOP1	@	2150
Aruna Passara	FBOP/FBOP1		1700
Roseland Uva	FBOPF/FBOPF1		1500
Demodera 'S'	FBOPF/FBOPF1		1500
Aruna Passara	OP/OPA		1180
Sarnia Plaiderie	OP1	@	1750
ST.James	PEK/PEK1		3000
Misty Uva	PEK/PEK1	@	1800
Aruna Keppetipola	PEK/PEK1		1800
	UVA HIGH		
Uva Highlands	ВОР		3600
Aislaby	ВОР	@	3550
Craig	BOPSp		1380
Uva Highlands	BOPF/BOPFSp	@	2550
Ranaya	BOP1		1460
Ranaya	FBOP/FBOP1		1700
Craig	FBOPF/FBOPF1		1480
Ellathota Uva	OP/OPA	@	1180
Ellathota Uva	OP1		1440
Aislaby	PEK/PEK1		3550
	UNORTHODOX HI	GH	
Dunsinane CTC	PF1	@	1160

UNORTHODOX MEDIUM							
Strathdon CTC	PF1	@	1180				
Delta CTC	BP1		900				
UI	UNORTHODOX LOW						
Kalubowitiyana CTC	PF1	@	1460				
Hingalgoda CTC	PF1		1460				
Ceciliyan CTC	BP1		1360				
PR	EMIUM FLOWE	RY					
Stream Line	FBOPFSp		5900				
Fortune	FBOPFSp	@	5500				
New Batuwangala	FBOPFExSp		5700				
Lions	FBOPFExSp1		5700				
	DUSTS						
Mattakelle	DUST1		1650				
Kalubowitiyana CTC	PD	@	1400				
Ceciliyan CTC	PD	@	1400				
	OFF GRADES						
Agraouvah	FGS/FGS1		1260				
Wattegodde	FGS/FGS1		1240				
Wanarajah	FGS/FGS1	@	1220				
Mattakelle	FGS/FGS1		1220				
Hingalgoda CTC	PF		1300				
Kurunduwatta	BM		1240				
Kothmale Hills	ВР	@	1320				
Chandrika Estate	BOP1A	@	1480				
Aldora	BOP1A		1480				

# **QUANTITY SOLD**

	WEEKL	Y (KGS)	TODAT	E (KGS)
DURING THE PERIOD 04TH-09TH AUGUST 2025	2025	2024	2025	2024
PRIVATE SALES	190,396	132,486	6,536,209	3,860,203
PUBLIC AUCTION	4,602,603	4,981,688	151,987,808	143,152,122
FORWARD CONTRACTS	20,000	34,910	1,551,231	1,182,330
DIRECT SALES	NIL	NIL	NIL	NIL
TOTAL	4,812,999	5,149,084	160,075,248	148,194,655
BMF EXCLUDED FROM PRIVATE SALE	NIL	44,245	1,138,458	1,370,894

# (QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

	Qu	Quantity (M/kgs)			AVG Price (LKR)			Avg Price (USD)		
	2025	2024	2023	2025	2024	2023	2025	2024	2023	
30TH JULY 2025	4.88	4.92	5.03	1183.65	1228.18	1041.93	3.97	4.11	3.23	
05TH AUGUST 2025	4.60	4.98	5.26	1176.63	1214.10	1021.92	3.96	4.07	3.15	

Source: Central Bank of Sri Lanka / Buying Rates

### RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

YEAR	2025	2024	2023
USD	297.07	297.69	315.11
STG.PD	397.64	379.07	401.21
EURO	343.48	324.33	344.98
YEN	1.99	2.04	2.19

Source: Central Bank of Sri Lanka / Buying Rates

### PUBLIC AUCTION/GROSS SALES AVERAGE

SALE NO 30	w	EEKLY(LK	R)	TO	DATE (LK	(R)	WEEKLY(USD)			TODATE(USD)		
04TH/ 05TH AUGUST 2025	2025	2024	2023	2025	2024	2023	2025	2024	2023	2025	2024	2023
Uva High Grown	1080.99	1078.81	859.32	1031.54	1111.48	998.75	3.63	3.62	2.65	3.48	3.65	3.04
Western High Grown	1091.25	1201.05	869.67	1089.63	1195.18	1152.39	3.67	4.03	2.68	3.67	3.92	3.51
CTC High Grown	1030.54	1062.12	786.36	1069.22	1115.92	1041.89	3.46	3.56	2.43	3.61	3.66	3.17
High Grown (Summary)	1087.67	1162.01	865.54	1070.79	1168.38	1104.46	3.66	3.90	2.67	3.61	3.84	3.36
Uva Medium Grown	1044.40	1095.84	954.37	1067.26	1150.71	1032.28	3.51	3.68	2.95	3.60	3.78	3.14
Western Medium Grown	984.77	1004.54	838.52	1004.62	1076.92	1005.14	3.31	3.37	2.59	3.39	3.54	3.06
CTC Medium Grown	911.75	969.11	733.77	939.91	980.73	940.94	3.07	3.25	2.27	3.17	3.22	2.86
Medium Grown (Summary)	1003.87	1035.37	878.76	1025.49	1102.15	1013.85	3.38	3.47	2.71	3.46	3.62	3.08
Orthodox Low Grown	1264.53	1309.25	1127.14	1257.19	1390.13	1293.40	4.25	4.39	3.48	4.24	4.56	3.93
CTC Low Grown	972.97	966.10	895.85	979.91	1009.66	959.25	3.27	3.24	2.77	3.30	3.31	2.92
Low Grown(Summary)	1243.90	1288.07	1113.38	1242.49	1365.32	1275.03	4.18	4.32	3.44	4.19	4.48	3.88
Total	1176.63	1214.10	1021.92	1169.51	1278.59	1194.30	3.96	4.07	3.15	3.94	4.20	3.63

Source: Oanda Exchange Rates Source: MSL - Averages



# WORLD TEA PRODUCTION (M/KGS)

				TODATE			DIFFERENCE +/-		
	2023	2024	2025	2023	2024	2025	2023 vs 2024	2024 vs 2025	
				Jun					
Sri Lanka	23.1	23.2	21.7	134.7	127.9	135.7	-6.8	7.8	
North India	116.8	121.5	112.5	353.8	313.7	352.8	-40.1	39.1	
South India	28.4	25.2	20.9	113.4	100.4	116.9	-13	16.5	

					TODATE		DIFFERE	NCE +/-
	2023	2024	2025	2023	2024	2025	2023 vs 2024	2024 vs 2025
				Ma	у			
Bangladesh	8.2	4.8	8.6	13.7	11.5	12.6	-2.2	1.1
Malawi	3.9	4.4	4.4	28.9	31.3	29.4	2.4	-1.9

					TODATE		DIFFERE	NCE +/-
	2023	2024	2025	2023	2024	2025	2023 vs 2024	2024 vs 2025
				Арі	r			
Kenya	49.5	53.9	51.8	167.6	222.6	188.7	55	-33.9

### **DETAILS OF AWAITING SALE**

**SALE NO: 32** 

#### Scheduled for 19TH/20TH AUGUST 2025

	LOTS	QUANTITY
ExEstate	770	732,392
High & Medium	1,507	642,921
Leafy	2,033	775,290
Semi Leafy	1,592	673,019
Тірру	1,922	898,050
Premium Flowery	399	53,112
OffGrades	2,458	1,268,903
Dust	524	458,330
Total	11,205	5,502,017
RePrint	833	438,081

26/08/2025 27/08/2025 **Buyers Prompt Sellers Prompt** 

This sale last year Sale No. 32 | 13TH/14TH AUGUST 2024

:11,339 Re-print Lots :1,240 :5,633,712 kgs Quantity Re-print Quantity :554,909 kgs

LOW GROWN CATALOGUES

Violations Excluded 31/07/2025

**LEAFY SEMI-LEAFY** TIPPY Closed Closed Closed

OTHER MAIN SALE CATALOGUES

31/07/2025

HIGH & **PREMIUM** OFF **MEDIUM FLOWERY GRADES** Closed Closed Closed

NO .OF PKGS 148,346

CTC

10,785 Pkgs - 570,084 kgs

ORDER OF SALE

MB

Ex-Estate	LG Large Leaf//Semi Leafy/LG Small Leaf/BOP1A/ Premium	High & Medium/Off Grade /Dust	Approx Selling F&W Catalogu	
EB	MB	MB	<b>19TH</b> AUGUST 2025	
FW	AS	FW		
JK	LC	ВС	9.15am	Main Sale - High & Medium
СТВ	EB	LC	3.00pm	Semi - Leafy Teas
LC	JK	СТВ	4.00pm	Low Grown - Leafy Teas
AS	BC	EB	4.30pm	Low Grown - Tippy Teas
ВС	СТВ	JK	5.00pm	Off Grade

BC - Bartleet Produce Marketing (Pvt) Ltd FW - Forbes & Walker Tea Brokers (Pvt) Ltd

FW

LC - Lanka Commodity Brokers Ltd AS - Asia Siyaka Commodities PLC

EB - Eastern Brokers Ltd JK - John Keells PLC

CTB - Ceylon Tea Brokers PLC MB - Mercantile Produce Brokers (Pvt)Ltd **20TH** 

AUGUST 2025

9.00am Ex-Estate BOP1A 9.30am

10.00am Premium Flowery

12.30pm Dust

AS

### **DETAILS OF AWAITING SALE**

**SALE NO: 33** 

Scheduled for 26TH/27TH AUGUST 2025

	LOTS	QUANTITY
ExEstate	749	706,423
High & Medium	1,414	584,890
Leafy	2,104	796,831
Semi Leafy	1,587	647,166
Тірру	1,937	882,373
Premium Flowery	442	57,284
OffGrades	2,210	1,132,197
Dust	469	388,137
Total	10,912	5,195,301
RePrint	1,152	586,077

02/09/2025 03/09/2025 Buyers Prompt Sellers Prompt

This sale last year

Sale No. 33 | 20TH/21ST AUGUST 2025

Lots :11,547
Re-print Lots :1,042
Quantity :5,796,457 kgs
Re-print Quantity :473,218 kgs

LOW GROWN CATALOGUES

Violations Excluded

07/08/2025

LEAFY SEMI-LEAFY TIPPY
Closed Closed Closed

OTHER MAIN SALE CATALOGUES

07/08/2025

HIGH & PREMIUM OFF
MEDIUM FLOWERY GRADES
Closed Closed Closed

NO .OF PKGS **141,009** 

CTC

10,400 Pkgs - 547,168 kgs

### CATALOGUE CLOSURE DETAILS

#### 26/27

**AUGUST 2025** 

Sale No. 33

The Ex-Estate catalogue closed on 07th August 2025, excluding violations. The Main Sale catalogues too closed on 07th August 2025, excluding violations.

#### 01/02

SEPTEMBER 2025

Sale No. 34

The Ex-Estate and Main Sale catalogues are scheduled to close on 14th August 2025.

#### 09/10

SEPTEMBER 2025

Sale No. 35

The Ex-Estate and Main Sale catalogues are scheduled to close on 21st August 2025.

#### TEA MARKETS AROUND THE WORLD

#### MOMBASA AUCTION

#### 11 AND12 AUGUST 2025 (SALE 32)

There was good general demand for the 151,700 packages (10,128,416.00 kilos) on offer with 30.84% remaining unsold.

Pakistan Packers were strong while Bazaar, Yemen, and other Middle Eastern countries maintained support. Kazakhstan and other CIS states lent more support with improved absorption from Afghanistan. Egyptian Packers were slightly more active with UK steady but quite selective. There was no participation from Russia while Sudan and South Sudan were quiet. Local Packers were not active. Somalia showed some support at the lower end of the market.

Leaf Grades - 84,180 packages (5,510,903.00 kilos) - 32.95% unsold.

Dust Grades - 50,200 packages (3,728,715.00 kilos) - 34.34% unsold.

Secondary Grades - 7,320 packages (888,798.00 kilos) - 10.39% unsold.

LEAF GRADES (M2 & M3)

BP1:

Best - More irregular enquiry ranging between USC16 dearer for some lines to mostly easier by up to USC60.

Brighter - Saw irregular interest and varied between USC26 dearer to easier by up to USC6.

Mediums - KTDA mediums saw more irregular demand and varied between steady to USC9 above last levels to easier by up to USC10 while plantation mediums were well competed for with some teas up to USC12 dearer.

Lower Medium - Appreciated by up to USC16 with select lines up to USC3 easier.

Plainer - Dearer by up to USC22 but some invoices were up to USC1 below previous rates.

PF1:

Best - Gained up to USC20 but select teas were USC5 below last rates.

Brighter - Advanced by up to USC26 but a few invoices lost up to USC13.

Mediums - KTDA mediums appreciated by up to USC21 with some lines discounted by up to USC6. Plantation mediums were irregular varying between dearer by up to USC5 to USC17 below previous levels.

Lower Medium - Irregular interest and varied between firm to USC26 dearer to easier by up to USC16.

Plainer - Steady to mostly dearer by up to USC13 but select lines shed up to USC3.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	270 - 480	280 - 410
Good	235 - 332	280 - 336
Good Medium	190 - 299	220 - 322
Medium (KTDA)	170 - 200	160 - 268
Medium (Plantations)	140 - 191	173 - 198
Lower Medium	134 - 176	131 - 179
Plainer	090 - 131	080 - 130

#### DUST GRADES (M1)

PDUST:

Best - Were mostly dearer by USC16 with some invoices advancing further up to USC29 and USC48.

Brighter - Gained by up to USC9 to easier by up to USC2.

Mediums - KTDA mediums were up to USC8 above previous levels to easier by up to USC3. Plantation mediums appreciated by up to USC10.

Lower Medium - Advanced by up to USC11.

Plainer - Irregularly dearer by up to USC14 but select lines shed up to USC3.

DUST1:

Best - Gained by up to USC14.

Brighter - Saw irregular interest and ranged between USC21 dearer to USC16 below last rates.

Mediums - KTDA mediums were irregular and varied between USC16 dearer to easier by up to USC10. Plantation mediums appreciated up to USC22.

Lower Medium - Firm to USC6 above previous rates to easier by up to USC5.

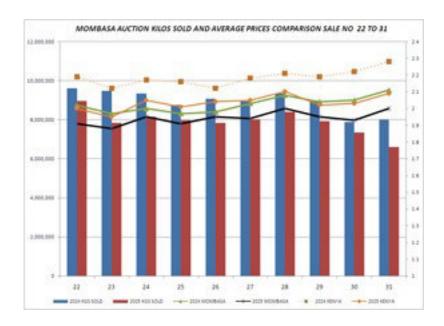
Plainer - Mostly dearer by up to USC15.

CTC QUOTATIONS	PDUST - USC	DUST1 - USC
Best	256 - 370	294 - 368
Good	230 - 298	260 - 304
Good Medium	241 - 274	262 - 326
Medium (KTDA)	176 - 230	180 - 270
Medium (Plantations)	173 - 201	162 - 197
Lower Medium	130 - 179	120 - 166
Plainer	085 - 127	087 - 118

#### SECONDARY GRADES (S1)

In the Secondary Catalogues, BPs were dearer with PFs steady. Clean well sorted coloury Fannings were firm with similar DUSTs selling at about previous levels. Other Fannings held value with DUSTs steady. BMFs were well absorbed at firm rates.

SECONDARY QUOTATIONS (USC)	BP/BP2	PF/PF2	FNGS1/ FNGS	DUST/ DUST2	BMF
Best/Good	187 - 297	187 - 255	140 - 232	130 - 294	
Good Medium/Medium	-	-	110 - 154	115 - 201	-
Lower Medium	117 - 150	102 - 144	101 - 134	086 - 131	100 - 110
Plainer	082 - 140	083 - 115	082 - 110	078 - 116	084 - 096



Courtesy - Africa Tea Brokers Limited.

#### BANGLADESH AUCTION

#### 11 AUGUST 2025 (SALE 14)

CTC LEAF: 54,162 packages of tea on offer met with a fair demand which slackened as the sale progressed.

BROKENS: Large Brokens met with fair interest but prices were easier than last. Smaller Brokens were fairly well supported at around last levels with only a few lines tending dearer. Plain teas once again met with a discriminating market and there were many withdrawals. BLF teas continued to meet with quite a good demand but there were more withdrawals this week.

FANNINGS: Good liquoring Fannings were in fairly good demand but were easier towards the end. Medium and plain types continued to meet with a discriminating market and prices dropped further with more withdrawals. BLF teas continued to meet with quite a good demand but there were more withdrawals this week.

DUST: 13,541 packages of tea on offer met with a fair demand with more withdrawals than last. Good liquoring Dusts were sold at easier levels and had few withdrawals.. Mediums were also an easier market with Tk.5/- to Tk.8/- less than last. Plain and BLF Dusts were an easier market and saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was more tea on offer this week and initially there was fair competition for good liquoring types which were fairly firm but these eased further with the progress of sale. Blenders lent a good support but owing to less competition from the Loose tea buyers particularly from the latter half of the sale and rates declined steadily.

Dusts were again an easier market.

Our Catalogue: (Sale 14) Avg : Tk 247.12, Sold 70.58% , (Sale 13) Avg : Tk 249.74 , Sold 73.15%

QUOTATIONS	BROKENS	QUOTATIONS	FANNINGS
Best	2.11-2.15	Best	2.06-2.11
Good	2.05-2.09	Good	2.03-2.06
Medium	2.03-2.05	Medium	2.02-2.04
Plain	2.02	Plain	2.02-2.04
BLF	1.53-1.82	BLF	1.53-1.85

Courtesy - National Brokers Limited.

# TEA MARKETS AROUND THE WORLD

#### **COCHIN AUCTION**

06 AUGUST 2025 (SALE 32)

QUANTITY	2025 kg.	2024 kg.	Difference
ORX	2,46,280	2,29,516	16,764
CTC	36,405	50,028	(13,623)
TOTAL	2,82,685	2,79,544	3,141

ORTHODOX LEAF

MARKET:

Good demand.

Blacker, well-made Whole-leaf and Larger Brokens were fully firm to dearer, following quality;

Smaller Brokens and the Secondarys were slightly easier with quality.

**BUYING PATTERN:** 

M.E. - Active

C.I.S. - Fair support HUL - Selective

CTC LEAF

MARKET:

Good demand.

All sorts were fully firm to occasionally dearer.

**BUYING PATTERN:** 

Major Blenders - Selective Internal - fair enquiry Exporters - Active

Courtesy -J.T. COCHIN

#### **SILIGURI AUCTION**

06 AUGUST 2025 (SALE 32)

	2025-2026	2024-2025	DIFFERENCE	
CTC	160,597	107,210	53,387	
DARJEELING		-	-	
GREEN	0.00	(*)	1-71	
DUST	17,475	15,337	2,138	
TOTAL	178,072	122,547	55,525	

CTC LEAF MARKET REPORT

STAC OFFERINGS IN PACKAGES

DEMAND / MARKET DETAILS: Market opened to good demand. Limited quantity of garden teas selling at irregular levels following quality. Medium and Plainer sorts are following a similar trend.

**BUYING PATTERN:** 

Internal/Local Packeteers: Mainstay TCPL/Duncans/GGL: Operating

WI /HUL: Selective so far

Courtesy - J. THOMAS & CO. PVT. LTD, SILIGURI

# TEA MARKETS AROUND THE WORLD MALAWI AUCTION

#### 06 AUGUST 2025 (SALE 32)

There was improved demand generally firm to dearer rates following quality for the 3140 packages on offer.

BP1 - N/A.

PF1 were firm on last where sold.

PD sold 3USC up on last.

D1 tended firm to 3USC dearer.

PF1SC - N/A

Secondaries were generally firm on last.

Courtesy - TEA BROKERS CENTRAL AFRICA LIMITED

## GUWAHATI AUCTION 05 AUGUST 2025 (SALE 32)

Final Market Report

Market: CTC

There was fair general demand. All categories tended easier. Brown/ Plainer category teas witnessed significant withdrawals.

Buying Pattern: CTC.

There was selective enquiry from Western India/ North India / HUL and other packeteers . Limited Export enquiry was seen on the larger brokens.

Market: DUST

There was fair demand at generally easier rates commensurate with quality and with some withdrawals.

Buving Pattern: DUST

There was fair support from HUL on the better liquoring sorts. Western India/ North India buyers, other packeteers operated.

Courtesy -ASSOCIATED BROKERS PVT. LTD- GUWAHATI

#### KOLKATA/ COOROOR AUCTION

The above market report details were not available at the time of printing this publication.